

## Defense Litigation

We have multiple long-standing relationships with domestic and London-based insurers who trust us to defend their insureds in litigation of all kinds. Our defense experience includes, but is not limited to, premises liability, business torts, aviation, technology, employer and professional liability, products liability (including product recall), and administrative and regulatory proceedings and investigations (State and Federal). We regularly represent sports and recreational facilities, country clubs, condominium associations, property management companies, apartment complexes, shopping center owners/operators, restaurants and bars, office building owners/operators, employers and educational institutions, municipalities, small business owners, non-profit organizations, community outreach organizations, group homes, drug and alcohol treatment facilities, assisted living facilities, and homeless shelters in premises liability, employer and professional liability, and general liability matters.

In addition, Gfeller Laurie's specialized Transportation practice group is a full-service legal team skilled in all legal aspects of the transportation industry. Our collaborative team, comprised of attorneys from multiple Gfeller Laurie offices, coordinates to effectively and efficiently meet clients' needs in multiple states so that our clients can focus on moving their business forward. A Gfeller Laurie partner always serves as the client's central point of contact, and our team has an in-depth understanding of the trucking industry as well as individual clients and the legal issues and risks they face in their daily operations. We know trucking cases are nuanced and governed by a unique set of rules and legal norms. Our experienced attorneys handle rapid response investigations of catastrophic accidents, and promptly investigate and defend catastrophic injury claims, property damage claims and product liability inquiries. Our multidisciplinary team also assists trucking clients in minimizing risks.

Our attorneys are highly experienced and well-known in the defense world. When we take in a new matter, we immediately evaluate it to determine the best strategy to achieve a successful resolution either through direct settlement discussions, ADR, or trial. We believe that if a case is properly prepared for trial, it will necessarily be positioned with maximum leverage for a favorable pre-trial resolution, as well. We devise our game plan and then execute on it.

We take a long-tailed view on liability. From a value-added perspective, we regularly advise insureds on how to learn from litigation and avoid liability claims going forward. In fact, many of our litigation clients (for whom we

were originally appointed as defense counsel) have engaged us for potential claim investigation, related counseling and risk management services well after their original lawsuit has been resolved. Many of our clients see the value of this type of comprehensive, end-to-end legal service.